



Malawi Investment and Trade Centre-MITC

PUBLIC NOTICE

CALL FOR INVESTMENT PROJECTS

The Malawi Investment and Trade Centre (MITC) is a Government institution mandated to attract and promote local and foreign investment into Malawi with the objective of enhancing private sector-led development in the country. In order to achieve this goal, MITC works with various stakeholders across sectors including different groups of investors with a wide range of varying needs.

Some of these investor groups are financiers, equity investors and angel investors, just to mention a few. From time to time, these investors approach us requesting either for local partners or for projects to fund. At times, we also receive prospects of grants and partial grants for commercially viable and impacting projects. Many a times too, equity investors seek local partners who have bankable operational businesses and into which they wish to inject their investment capital.

Therefore, the MITC desires to develop a dependable database of bankable projects, to facilitate financing/equity partnership opportunities in Malawi. The project profiles should follow the following format:

1. Name/title of the project (the project which requires financial support/equity investment support).
2. Brief description of the project.
3. Ownership status e.g. sole proprietorship, private company, etc.
4. Sector of operations.
5. Is the project operational yet? If not, very briefly state what has been done so far to make it ready for implementation?
6. Specific location/prospective location of business.
7. Is land available? (Please provide hectarage/size).
8. Project objectives.
9. Problem focus (state the innovation of your project).
10. Product/services produced/to be produced.
11. Export potential (as % of total sales).
12. Import substitution (as % of total sales).
13. Present/Prospective market(s).
14. Total cost (State % of own contribution).
15. Credit facilities for investment (State if available and from whom).

14. Total cost (State if operational or anticipated- if not yet operational).
15. Capitalization of company (Present-if operational, or anticipated- if not yet operational).
16. Investors' benefits (include internal rate of return).
17. Average turnover, net profit and earnings before interest, taxes, depreciation and amortization for up to five years (Present-if operational, or anticipated- if not yet operational).
18. Level of employment - Number of local employment, and Number of foreign employment (Present-if operational, or anticipated- if not yet operational).
19. Please respond appropriately:
 - a) I am seeking financial support to expand my present business
 - b) I am seeking financial support to open up a new line of business
 - c) I am seeking a joint venture partner (please specify your requirement if necessary)
 - d) I am seeking an equity investor
 - e) Other (Please specify)
20. What studies have you undertaken e.g. opportunity study, viability study, feasibility study, etc.
21. Do you have a permit for your desired undertaking (if required)?
22. Full Contacts: Tel Number., Mobile Phone Number., Fax Number., Email

SUBMISSION

Interested project promoters should submit their project proposals by **31st October, 2018** through <https://africube.com/register> (where you will register and be redirected to the MITC project proposal submission portal). You can also submit soft copies through email to: mitc@africube.com

Alternatively, you can submit hard copies to:

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